



GAIN SPEED AND AGILITY WITH IFS APPLICATIONS™ FOR THE ELECTRONIC EQUIPMENT INDUSTRY

Maintaining a competitive edge in today's electronic equipment industry requires both speed and agility. IFS Applications™ gives you the tools you need to reduce time-to-market and effectively manage your new product introductions. With IFS, you can more easily customize your products to meet your customer's requirements—and react instantly when those requirements change. Using IFS' built-in support for after-sale service and warranty management, you can build long-term customer loyalty and take advantage of new revenue opportunities.

IFS Applications™ is a single integrated package that supports every phase of the product lifecycle, from the original concept through manufacturing, service, and after-sales support. It gives people throughout your enterprise the product information they need, when they need it. And because IFS software is component-based, you can implement it step by step, ensuring a faster return on your software investment.

FASTER RESPONSE TO MARKET DEMANDS

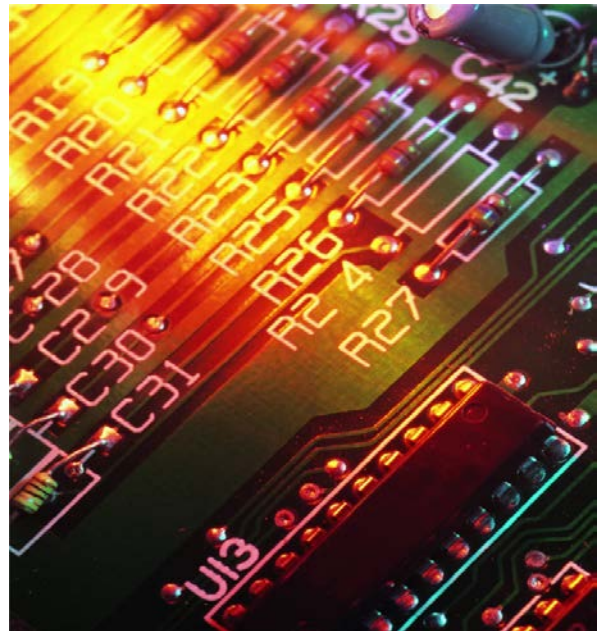
To help you react quickly to changing market demands, IFS Applications™ supports mixed-mode manufacturing, letting you use different production environments for different product lines. IFS' business solution has the flexibility to handle both the engineering requirements found in to-order industries and the planning and detailed scheduling requirements of make-to-stock companies. As an integrated system, IFS Applications™ lets you switch production environments quickly and smoothly, going from engineer-to-order to order without disrupting your business operations.

IMPROVED AFTER-SALES SERVICE

Looking for higher profit margins and increased customer loyalty? IFS has the answer—an integrated approach to service management. When equipment is shipped, IFS' service management application immediately recognizes it as a service item.

Authorized sales and service personnel can view and update information about each piece of equipment, including its history, in-field use, maintenance schedules, and customer records.

With this information, you can help your customers receive the maximum benefit from their devices and upgrades, ensure that service contracts are fulfilled, and send immediate feedback to the engineering and design teams for future product development. The results are higher profit margins and increased customer loyalty.



**REDUCED TIME-TO-MARKET**

If shortening time-to-market is important to your business, IFS' comprehensive product data management (PDM) application, two-way CAD integration, and integrated document management system can help you streamline your engineering and design process. Working in a single system, engineers can easily share information, no matter where they are located or what design tools they are using. Real-time product information is always at your fingertips. The document review and approval process is more efficient. Products can be more easily customized. And you can get your products to market more quickly without sacrificing quality, resulting in higher sales and profits.

CHANGE MANAGEMENT

IFS Applications™ lets you increase efficiency and avoid costly errors by managing design changes within the system. You can create engineering change requests to handle change proposals such as design improvements from the engineering team, fault reports from the service department, or recommendations from the purchasing department for changing suppliers or materials. Then you can generate engineering change orders to plan and implement each design change, resulting in a new item and document revision that can be released after certification.

LIFECYCLE SUPPORT FOR PRODUCTS, CUSTOMERS, AND RESOURCES

Only IFS offers a lifecycle management solution that goes beyond product lifecycle management (PLM) to provide better integration and management of three critical business areas—products, customers, and resources—throughout their lifecycles. With IFS, you can more quickly and easily make business decisions across the entire product value chain, considering such factors as profitability and complete lifecycle support.

IFS' lifecycle management approach benefits both the supplier and the end customer. You can more easily provide customer-specific product design and collaborate with the end customer to enhance product development. This results in added value for your customers—and increased profitability for your company.

INSTANT INSIGHT INTO YOUR BUSINESS

Imagine yourself behind a digital dashboard that gives you an instant snapshot of key areas of your business—and then lets you zoom in on critical details. IFS' corporate performance management application is just such a tool. Using web-based portals, you can monitor project performance, product quality, costs, delivery times, or any other aspect of your enterprise that you feel is important to profitability. If you spot an area of concern, you can use IFS' prepackaged online analytical processing (OLAP) cubes to view the supporting data and get to the bottom of the situation. And custom, role-based portals can easily be created for anyone in your enterprise—whether they are managers, suppliers, partners, or customers—so they have access to the real-time information they need, when they need it, no matter where they are.

LEARN MORE

To find out more about how IFS and IFS Applications™ can help your organization maintain its competitive edge, visit www.IFSWORLD.com.