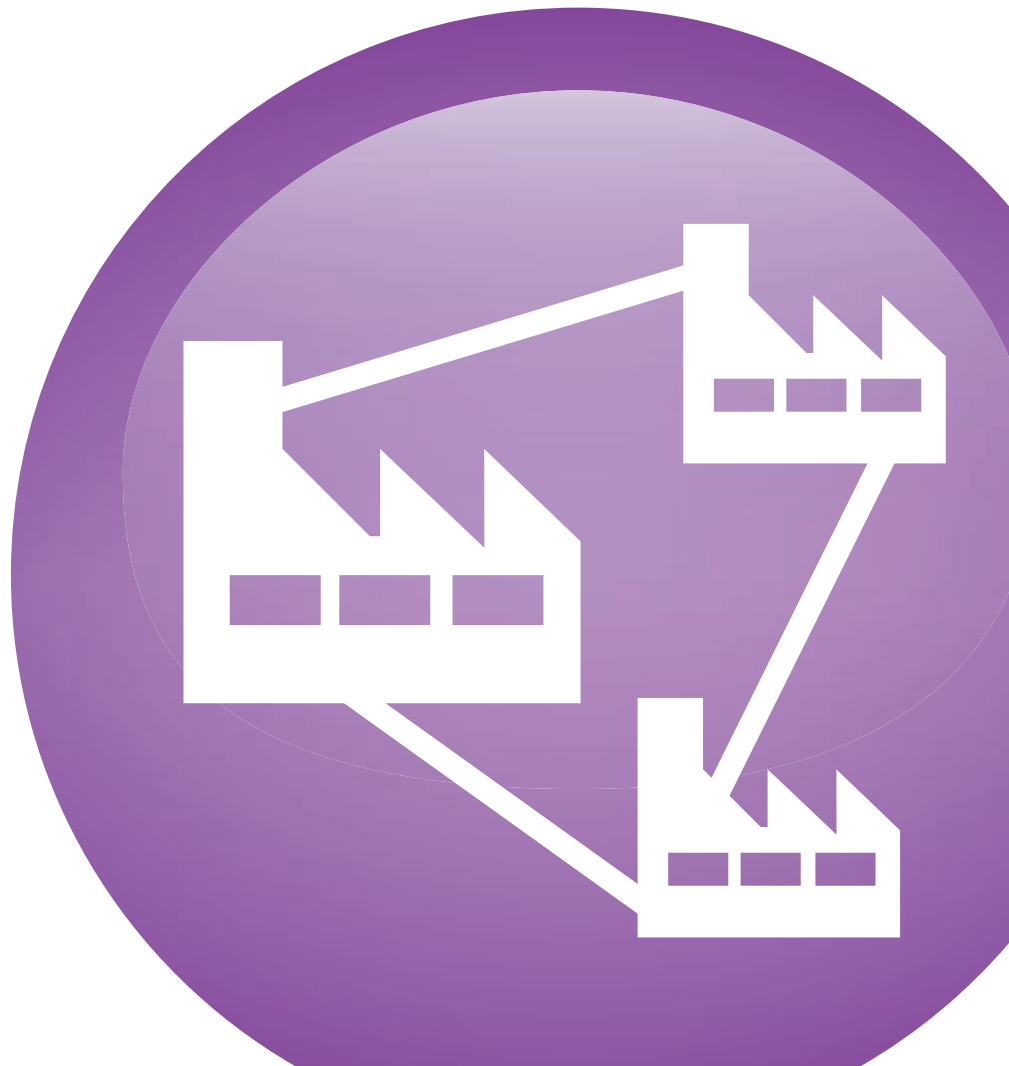




IFS APPLICATIONS™ FOR

SUPPLY CHAIN MANAGEMENT



OUR SOLUTION'S DNA

When we first set out to create IFS Applications over 25 years ago, our goal was to make the most usable business software on the market. And to help us achieve that ambition, we put simplicity at the forefront of everything we did.

We still do.

We decided that we would make only one product, which can be easily configured to match the specific requirements of a broad range of industries.

We still do.

We decided that we would build IFS Applications on standards so our customers would not be locked into any particular technology.

We still do.

We decided to design IFS Applications as a component-based structure so it can be easily extended and updated.

We still do.

We decided that each software component must be totally compatible with every other, yet capable of running independently.

We still do.

We decided to build a product that could handle change and long-term evolution.

We still do.

And, that we would make the most user-friendly business software on the market.

We still do that, too.

THE ROAD TO PERFECTION

We devote a great deal of time and effort to ensuring that our supply chain management solution maintains its position as the top choice across the industry spectrum. By combining advanced functionality with high-level flexibility and consumer-style ease-of-use, our customers have an agile, robust and reliable supply chain with the visibility that keeps them fully informed in real time.

YOU GET SO MUCH MORE

IFS Applications puts you in charge. The comprehensive range of functionality provides you with the capability to create a supply chain that gives your business a clear competitive edge by exceeding your customers' expectations.

REALIZE YOUR STRATEGY

With IFS Applications you can select the precise, broad and deep industry-specific functionality you need to create a totally compatible supply chain management solution to match your global business strategy. And because IFS covers most regions of the world in a single code base, you are able to use just one product and avoid the additional cost of integration associated with using rogue components.

SUIT PREVAILING MARKET CONDITIONS

IFS Applications enables you to choose the supply mode that offers the most cost-effective operational mode to suit market conditions, product lifecycle stage and geographical location. So if necessary, a mix of supply modes can be used simultaneously, enabling you to strike the right balance between efficiency and responsiveness.

MAINTAINING CUSTOMER SATISFACTION

IFS Applications' state-of-the-art performance and capabilities enable users to meet customer expectations without having to compromise on quality, timing or cost. IFS Applications is an agile solution that can be fine-tuned to fit your company's precise requirements.

See the solution map for functionality.

PLAN. DIVERSIFY. RESPOND.

The intelligent design and highly developed business-specific functionality of the IFS Applications provides your business with a range of hard-edged tools that enable you to create a supply chain that is reliable, manageable and resistant to the effects of change.

THROW AWAY THE CRYSTAL BALL

Many companies spend a lot of time and money attempting to predict demand more accurately. Yet in spite of making a substantial investment, static forecasts are often out of date within hours of their creation. With IFS Applications you can change from having your supply chain driven by forecasts to a supply chain that is demand-driven.

EXPANDING YOUR REACH

The intelligent design and highly developed business-specific functionality of the solution make it the ideal choice for a business that wants to minimize its operational risks by implementing diverse sourcing strategies. With IFS Applications you can implement a sourcing option confident in the knowledge that your solution will keep you

fully informed whatever preference you choose.

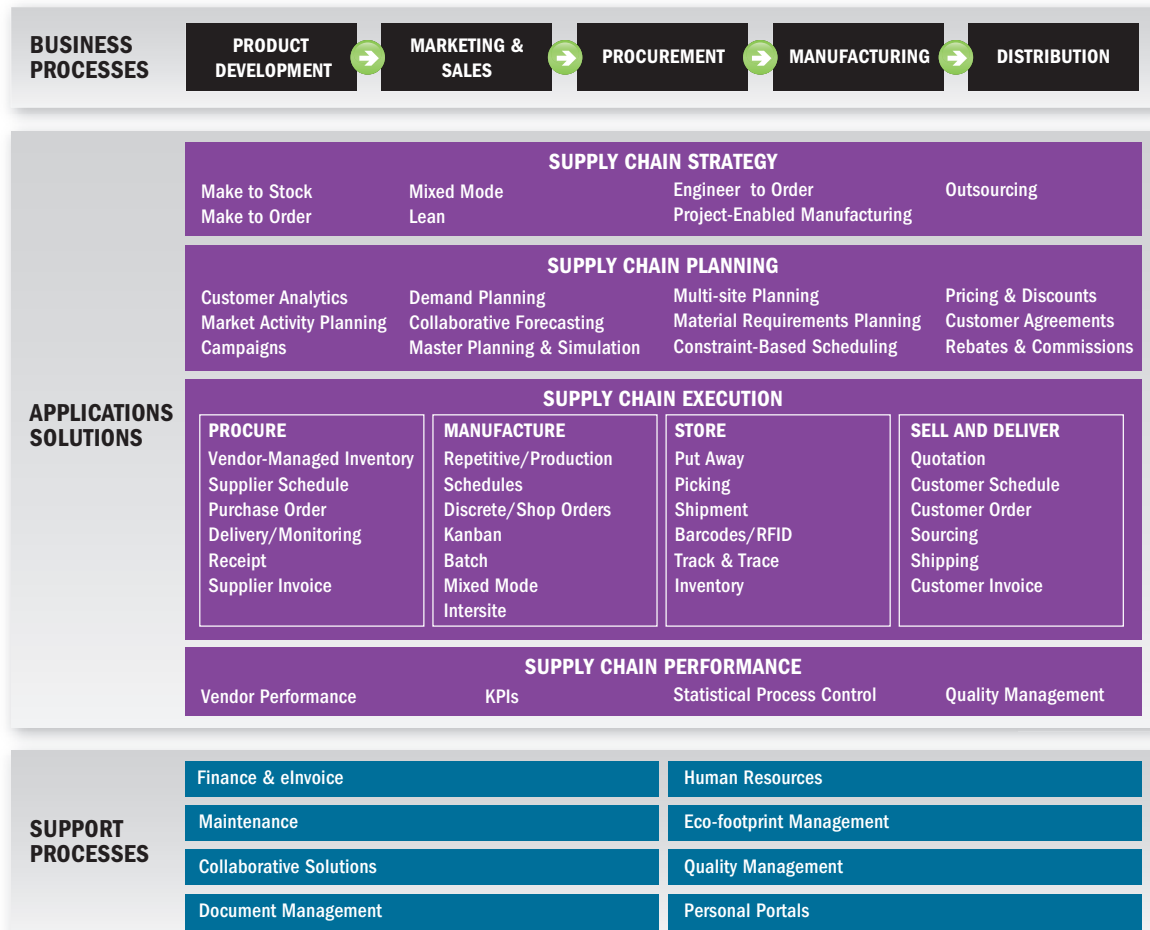
In fact, with IFS Applications you have the capability to configure your solution to suit all prevailing business conditions. You can construct your supply chain to meet the stringent demands of today's highly competitive business environment including procurement, manufacturing and order fulfillment in a multi-site and multi-country environment. And gain the benefits of up- and downstream integration, excellent visibility, quick response and increased operational efficiency.

FASTER FEEDBACK FOR PROMPT ACTION

The solution's response management competency provides you with greater visibility and the right tools that let you respond quickly and efficiently to demand changes. This means you get the benefits of more accurate order promising, lead time reduction, and lower inventory levels and risk. The inclusion of business intelligence and event management functionality also means you are able to thoroughly monitor your business and are kept informed of performance irregularities via user-defined alerts.

HOW IFS APPLICATIONS ENABLES YOU TO OVERCOME SUPPLY CHAIN CHALLENGES

- Enables you to gain greater control from increased collaboration in the supply chain
- Provides a balanced utilization of your own production resources between different locations for greater efficiency
- Allows you to align your overall business strategy and competitive advantages with your supply chain strategy and characteristics
- Has the inherent agility to permit you to rapidly reconfigure your solution to correspond with changes in market dynamics
- Enables you to accurately track your environmental footprint
- Lets you check the business practices of external suppliers



KEY BENEFITS INCLUDE:

- Complete set of planning tools that supports your demand planning as well as production and procurement planning.
- Mixed-mode manufacturing that allows you to combine MTO, MTS, and CTO methodologies on the shop-floor, which reduces lead times and inventory levels.
- Advanced functionality that lets you to take charge of all spare part handling and plan inventory levels across all of your sites.
- Full control over pricing strategies, customer relations and your marketing campaigns.
- Costing functionality that gives you command over all of the costing processes.
- Integral functionality providing visible accountability of your environmental performance and displays your commitment to improving the environment.

WHY TAKE THE RISK?

Short lead times and aggressive cost control are absolutely vital to success, yet there are still companies who continue to play ‘Russian roulette’ with their futures by failing to establish a highly organized, well-run and protected supply chain.

SHORTER TIME TO MARKET

Demanding customers mean ever-shortening product lifecycles, high product variability and customers who expect the arrival of new products with far greater frequency. And when you factor in increasing cost pressures, globalization, sub-contracting and consolidation, it makes it even more essential that you establish an efficient and agile global supply chain that offers the highest degree of collaboration.

RESPONDING TO CHANGE

To prevent your business from becoming a casualty, it is vitally important that you deploy a supply chain solution that provides you with all the functionality needed to run your business efficiently no matter what is happening in the marketplace. Plus your solution must have the agility to be able to adapt to change without missing a beat. When companies fail to respond to change, they create an opening which is quickly filled by someone better suited to adapt to change.

LOWER YOUR COSTS VIA EFFECTIVE SOURCING

The disparity between labor market costs is encouraging a growing number of businesses to explore the possibilities that exist in low-cost countries.

But to make sure you can maintain quality and delivery dates it is essential that you have a supply chain management solution that has the functionality to cope with cross-border regulations, multi-languages and currencies.

SHARPENING THE POINT OF FOCUS

More and more companies are specializing in a narrow part of the value chain, but in order to gain economies of scale they are merging or buying companies within the same niche as themselves. The result is very large but highly specialized companies within all areas of the value chain. Also, it means that goods will pass more companies on their way through the value chain, which puts higher demands on supply chain visibility.

COMPLIANCE WITH CHANGES IN THE LAW

The steady increase in legislation and regulations can be daunting and hamper a company’s ability to operate across borders. Therefore it is crucial that you have at your disposal a range of management tools that include the appropriate functionality necessary to operate anywhere in the world.

GREENING YOUR SUPPLY CHAIN

The need for businesses to effectively monitor and significantly reduce their environmental impact is a very important consideration. The ability to successfully meet stringent governmental legislation and increased consumer awareness is an essential part of a company’s corporate responsibility and is vital in addressing customers’ concerns.

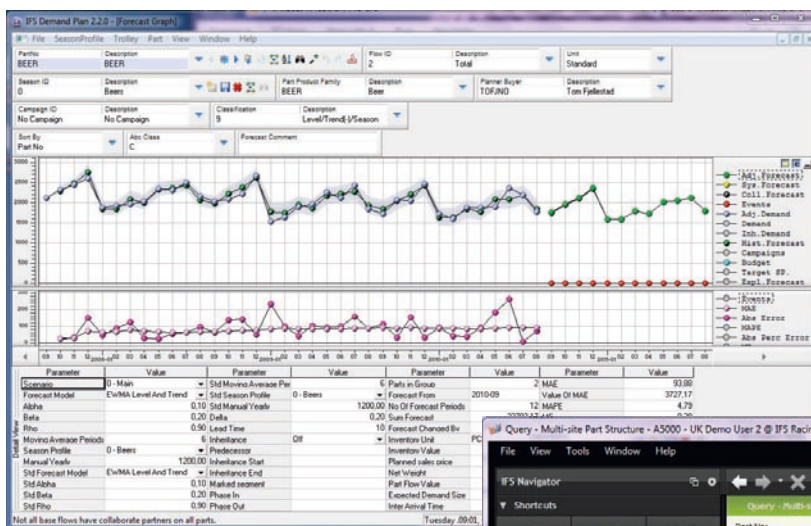


We have cut order lead times from customers by 30% due to the improved planning and operational capabilities the system gives us.

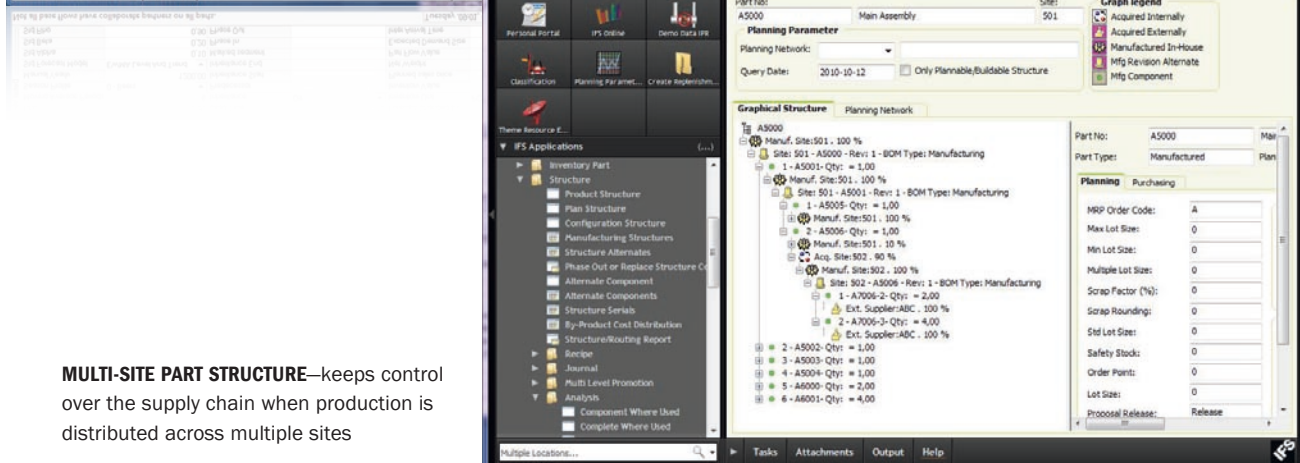
ALLAN LATTS, DIRECTOR OF CORPORATE PLANNING, HEAVEN HILL DISTILLERIES

BENEATH THE BADGE

Since introducing our first supply chain management solution we have continually added functionality that we have specifically developed in conjunction with our customers. The availability of relevant functions within each operational area ensures that our customers can have whatever they need whenever they require it.



IFS DEMAND PLANNING—forecasts your demand for an effective planning in the supply chain



MULTI-SITE PART STRUCTURE—keeps control over the supply chain when production is distributed across multiple sites

ABOUT IFS AND IFS APPLICATIONS

IFS is a public company (OMX STO: IFS) founded in 1983 that develops, supplies, and implements IFS Applications™, a component-based extended ERP suite built on SOA technology. IFS focuses on agile businesses where any of four core processes are strategic: service & asset management, manufacturing, supply chain and projects. The company has 2,000 customers and is present in more than 50 countries with 2,700 employees in total. Net revenue in 2009 was SKr 2.6 billion.

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