



IFS APPLICATIONS™ FOR

ELECTRONIC EQUIPMENT



OUR SOLUTION'S DNA

When we first set out to create IFS Applications over 25 years ago, our goal was to make the most usable business software on the market. And to help us achieve that ambition, we put simplicity at the forefront of everything we did.

We still do.

We decided that we would make only one product, which can be easily configured to match the specific requirements of a broad range of industries.

We still do.

We decided that we would build IFS Applications on standards so our customers would not be locked into any particular technology.

We still do.

We decided to design IFS Applications as a component-based structure so it can be easily extended and updated.

We still do.

We decided that each software component must be totally compatible with every other, yet capable of running independently.

We still do.

We decided to build a product that could handle change and long-term evolution.

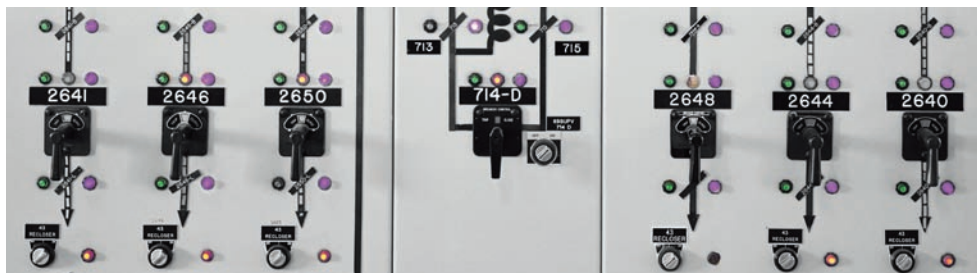
We still do.

And, that we would make the most user-friendly business software on the market.

We still do that, too.

CUT DOWN ON YOUR REACTION TIME

Maintaining a competitive edge in today's electronic equipment industry requires both speed and agility. IFS Applications gives you the tools you need to reduce time-to-market and effectively manage your new product introductions. With IFS, you can more easily customize your products to meet your customers' requirements—and react instantly when those requirements change. And using IFS' built-in support for after-sales service and warranty management, you can build long-term customer loyalty and take advantage of new revenue opportunities.



HOW TO TREAT A GOOD IDEA

IFS Applications is a single, integrated package that supports every phase of the product lifecycle, from the original concept through manufacturing, service, and after-sales support, giving people throughout your enterprise the product information they need, when they need it. Because IFS is component-based, you can implement it step by step, ensuring a faster return on your software investment.

FASTER RESPONSE TO MARKET DEMANDS

To help you react quickly to changing market demands, IFS Applications supports mixed-mode manufacturing, letting you use different production environments for different product lines. IFS' business solution has the agility to handle both the engineering requirements found in to-order industries and the planning and detailed scheduling requirements of make-to-stock companies. Because it is a single, integrated system, IFS Applications lets you switch production environments quickly and smoothly, going from engineer-to-order to configure-to-order, make-to-order, or assemble-to-order without disrupting your business operations.

IMPROVED AFTER-SALES SERVICE

Looking for higher profit margins and increased customer loyalty? IFS has the answer—an integrated approach to service management. When equipment is shipped, IFS' service management application immediately recognizes it as a service item. Authorized sales and service personnel can view and update information about each piece of equipment, including its history, in-field use, maintenance schedules, and customer records. With this information, you

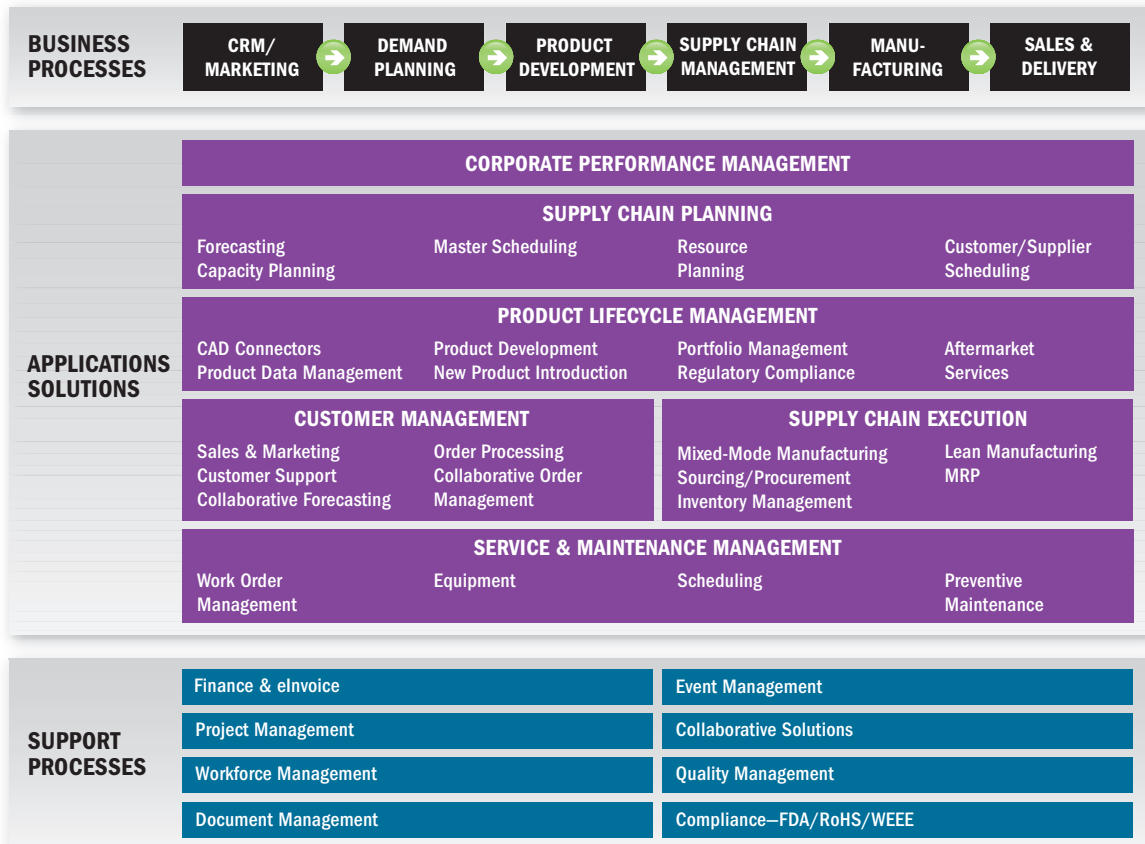
can help your customers receive the maximum benefit from their devices and upgrades, ensure that service contracts are fulfilled, and send immediate feedback to the engineering and design teams for future product development. The results are higher profit margins and increased customer loyalty.

REDUCED TIME-TO-MARKET

If shortening time-to-market is important to your business, IFS' comprehensive product data management (PDM) application, two-way CAD integration, and integrated document management system can help you streamline your engineering and design process. Working in a single system, engineers can easily share information, no matter where they are located or what design tools they are using. Real-time product information is always at your fingertips. The document review and approval process is more efficient. Products can be more easily customized. And you can get your products to market more quickly without sacrificing quality, leading to higher sales and profits.

CHANGE MANAGEMENT

IFS Applications lets you increase efficiency and avoid costly errors by managing design changes within the system. You can create engineering change requests to handle change proposals such as design improvements from the engineering team, fault reports from the service department, or recommendations from the purchasing department for changing suppliers or materials. Then you can generate engineering change orders to plan and implement each design change, which results in a new item and document revision that can be released after certification.



This diagram provides you with an indication of the depth of the functionality that makes this solution such a powerful business tool. With the focus on providing solutions to industry-specific issues you are able to increase your competitiveness and raise quality standards while minimizing your costs.

LIFECYCLE SUPPORT FOR PRODUCTS, CUSTOMERS, AND RESOURCES

Only IFS offers a lifecycle management solution that goes beyond product lifecycle management (PLM) to provide better integration and management of three critical business areas—products, customers, and resources—throughout their lifecycles. With IFS, you can more quickly and easily make business decisions across the entire product value chain, considering such factors as profitability and complete lifecycle support.

IFS' lifecycle management approach benefits both the supplier and the end customer. You can more easily provide customer-specific product design and collaborate with the end customer to enhance product development. This results in added value for your customers—and increased profitability for you.

PROJECT-ENABLED MANUFACTURING

Project management functionality offers unique capabilities to capture all activities related to a specific project. This allows you to capture costs related to areas such as CAD, engineering, manufacturing and decommissioning, and thereby increase your control. Built-in integration with financials means that you can respond to change as it occurs rather than at the end of the project, when it's too late. IFS helps you run projects that optimize costs, time, and resources.

INSTANT INSIGHT INTO YOUR BUSINESS

Imagine yourself behind a digital dashboard that gives you an instant snapshot of key areas of your business—and then lets you zoom in on critical details. IFS' corporate performance management application is just such a tool. Using Web-based portals, you can monitor project performance, product quality, costs, delivery times, or any other aspect of your enterprise that you feel is important

to profitability. And custom, role-based portals can easily be created for anyone in your enterprise—whether they are managers, suppliers, partners, or customers—so they have access to the real-time information they need, when they need it, no matter where they are.

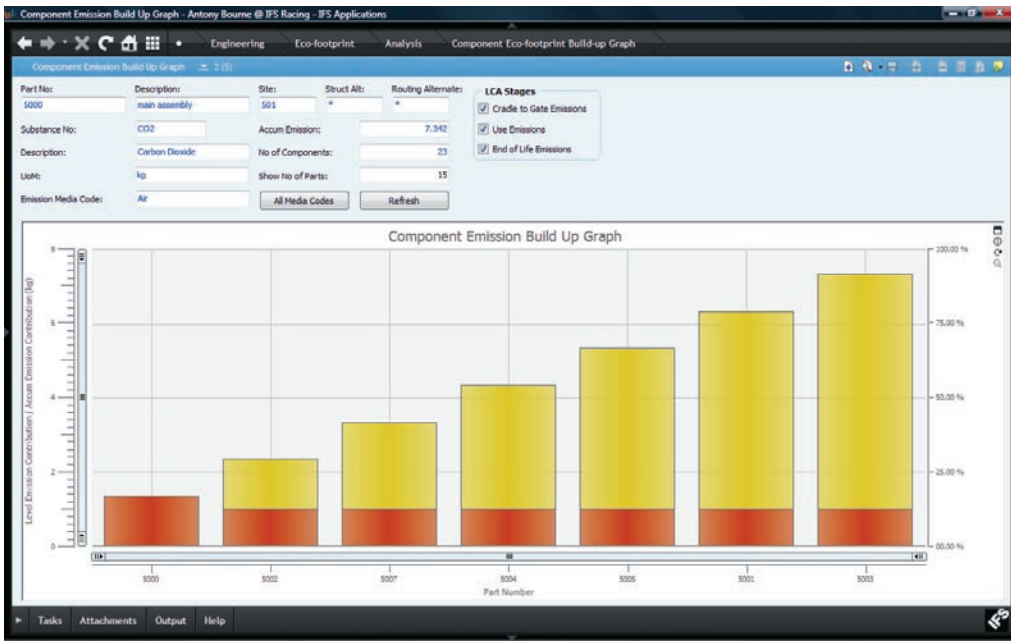
Users also have the opportunity to take advantage of built-in Business Intelligence tools including analytical functions and presentation capabilities that are part of the core IFS Applications solution.

MULTI-SITE CAPABILITIES

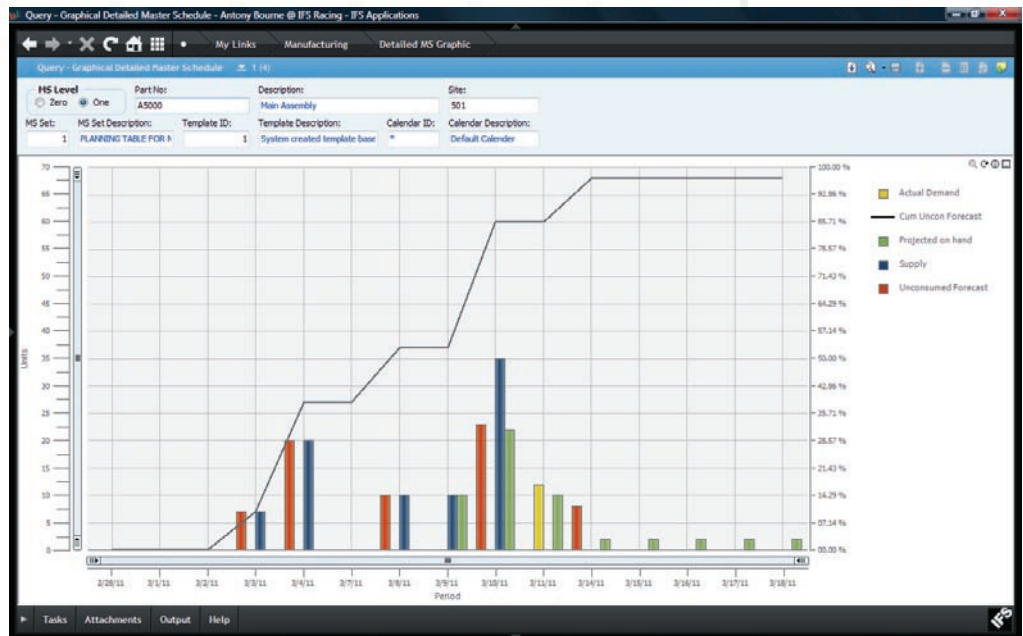
IFS Applications is the ideal ERP solution for companies requiring a multi-site solution. The solution's component-based design, open architecture and full integration enable companies to easily replicate their IT set-up in different locations assured of total compatibility. With IFS Applications you have an agile solution that can be developed to match the demands of different locations while remaining fully integrated with the parent site. And with offices in over 50 countries, you are never far from IFS support and expertise.

COMPLYING WITH INTERNATIONAL STANDARDS

As trade borders come down, up spring more and more regulations and standards to ensure that companies comply with agreed international standards. With IFS Applications you have the visibility that enables you keep strict tabs on all aspects of your business and to make sure that it doesn't fall foul of the law. For example, you can easily track your environmental footprint to monitor the sustainability of your operations without ever leaving the application. The exceptional visibility afforded by IFS Applications is a tremendous business asset which plays a decisive role in keeping your business ahead of your competitors.



ECO-FOOTPRINT MANAGEMENT:
Control every product's environmental impact



MASTER SCHEDULE:
Full graphical visibility of supply and demand.

ABOUT IFS AND IFS APPLICATIONS

IFS is a public company (OMX STO: IFS) founded in 1983 that develops, supplies, and implements IFS Applications™, a component-based extended ERP suite built on SOA technology. IFS focuses on agile businesses where any of four core processes are strategic: service & asset management, manufacturing, supply chain and projects. The company has more than 2,000 customers and is present in 50+ countries with 2,700 employees in total.

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