



IFS APPLICATIONS™ HELPS NESTLÉ WATERS POLSKA S.A. EXPAND AND DEVELOP

Nestlé Waters Polska S.A. has used IFS Applications™ in finance, distribution, HR and payroll for several years, with currently more than 100 users.

The first implementation of IFS started 14 years ago in the character-based version. The go-live took place at the company's HQ on May 1, 1995. At first two components were implemented—IFS Financials (on-line) and IFS Distribution (on-line in purchases, off-line in warehouse management and sales). Data collected from all warehouses and points of sale were introduced into IFS Distribution via an interface.

The dynamic development of the company led to a decision to modernize the legacy system. Moreover, business applications were to be applied through-out the company, both in HQ and branches. The search for a supplier of an enterprise application started, leading to a short list of five offers that were closely analyzed. IFS Applications overcame strong competition and was approved by Nestlé Waters HQ in Paris. The main reason for selecting IFS Applications was the fact that the component-based enterprise software fulfilled all of the requirements put forward by Nestlé Waters Polska. The earlier cooperation between the companies was also an important factor as was the fact that users at Nestlé Waters Polska were familiar with the solution.

SYSTEM IMPLEMENTATION AND FUNCTIONALITY DEVELOPMENT

The implementation of the graphical version of IFS Applications took place in 1999, providing services at branch level. The project was carried out in parallel at the ESI Distribution and Naęczowianka, which were owned by Nestlé Waters Polska. IFS' proven implementation methodology was used to implement the solution. Three implementation teams were set up, consisting of experts from the Nestlé Group and IFS. Members included managers in charge of individual implementation areas at HQ, the branches and the Naęczowianka Production Plant.

In 1999, IFS Applications started to operate in frame relay system and encompassed eight branches of ESI Distribution and the Naęczowianka plant. The complete solution was operated with a server installed at HQ. It enabled connections between regional branches, which started invoicing, selling and recording warehouse sales in IFS Applications.

In 2002, Nestlé Waters Polska S.A. decided to upgrade its enterprise applications, IFS Applications. Apart from the IFS Financials and IFS Distribution

ABOUT NESTLÉ WATERS POLSKA S.A.

Nestlé Waters Polska S.A., belonging to the Nestlé Group, was established due to ownership changes involving ESI Polska Sp. z o.o. (formerly ESI Distribution Sp. z o.o.). Currently, Nestlé Waters Polska S.A. includes the former companies, ESI Polska and Naęczowianka, as well as a branch—Dar Natury.



components, IFS Human Resources and IFS Payroll were implemented. In the area of production support, the solution used by the Nestlé Waters Group HQ was implemented.

“As the philosophy of the whole system was maintained in the graphical version, the users can understand it well and know how to use individual functionality effectively,” says Jacek Korczykowski, IT/IS Manager at Nestlé Waters Polska S.A. “Moreover, the Software Development and Administration Department know how to use development tools, prepare reports and add new functions to the menu.”

By standardizing the enterprise software throughout the company, the issue of data synchronization was resolved. All generated information had become coherent and updated. Moreover, branches and the production plant have the same standard of software and reports, and users have gained the ability to determine the volume of sales at any time. Moreover, Finance Department operations have improved significantly—since the implementation of IFS Applications, it can close the balance sheet about eight days earlier than was previously the case.

In November 2006 a formal merger with Naęczowianka took place. “A merger is a highly complex process in legal and organizational terms,” explains Jacek Korczykowski. “IFS Applications facilitated the effective transformation. Thanks to the enterprise applications from IFS we were able to merge with the other legal entities over a very short period of time. We were also able to quickly carry out parameterization and install the solution on a single server, which enabled us to manage the complex organization effectively from the start.”

PROSPECTS

Nestlé Waters Polska S.A. is developing very quickly. The implemented IFS Applications solution combined with an external bar code system provides traceability of goods in the supply chain until the final distribution point. It also supports the production system with the mechanism of internal orders. Because of this solution, it is possible to enter planned production data for each week and thus determine the required resources.

In order to meet the expectations of its clients, IFS keeps developing its enterprise applications. Therefore, clients receive access to new functionalities that are market proven.

“We are interested in the latest version of IFS Applications, and primarily in operating supply chain and financial analysis component with a report generator,” says Jacek Korczykowski. “In my opinion, owing to the implementation and development of the IFS solution, our small, 5-person IT team has gained not only wide IT competence, but also business experience. IFS welcomes any suggestions and presents a variety of proposals for any solution. IFS Applications is utilized by 100 users at our company. A user-friendly interface gives us not only the benefits of the solution, but also a high degree of work satisfaction. Moreover, with IFS Applications we have been able to reduce company operating costs. The IFS solution allows us to keep up with the business and its growing needs.”

BENEFITS

- Faster synchronization of data
- Capability to determine sales volume at any time
- Accelerated process of closing financial balances
- Streamlined work process
- Improved customer service
- Reduced operational costs

SOFTWARE

- IFS Financials™ (including IFS Fixed Assets™)
- IFS Distribution™
- IFS Human Resources™
- IFS Payroll™



With IFS Applications we have been able to reduce company operating costs. The IFS solution allows us to keep up with the business and its growing needs.

Jacek Korczykowski,
IS Manager Nestlé Waters Polska S.A.