

# IFS APPLICATIONS 10 EARLY ADOPTER PROGRAM ALLOWS VALMONT INDUSTRIES TO STREAMLINE OPERATIONS



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Valmont Industries is a \$2.7 billion company that specializes in designing and manufacturing highly engineered products that support global infrastructure development and agricultural productivity. With 86 manufacturing facilities, 10,700 employees and corporate, production, distribution and sales sites around the world, Valmont has customers in roughly 100 countries. We are organized into four segments, all with a global footprint; Engineered Support Structures, Utility Support Structures, Coatings and Irrigation. One of the biggest challenges faced by companies in this industry, characterized by long and complex production and supply chains, is reducing the lead times of products to the customer.

Long-time IFS Applications user Valmont relies on a wide range of modules covering manufacturing, supply chain, accounting, human resources and document management to provide users with real-time business-critical information. The enhanced visibility Valmont has of its manufacturing and supply chains enables individuals and the company as a whole to make faster, better-informed decisions, all of which helps to maintain high levels of customer satisfaction.

IFS Manufacturing Visualizer and IFS Lobby, in particular, are two things we are excited about in IFS 10. “When we started our ERP journey 17 years ago, I would never have dreamed we would be where we are today with things like IFS Lobby or custom screens, which are game changers in today’s business. IFS Applications is the foundation of our business because it enables continuous improvement,” says Doug Hansen, Director of IT Application Development, Valmont.

## BEING AN EARLY ADOPTER: THE BENEFITS FOR VALMONT

Taking part in the IFS Applications Early Adopter Program has enabled Valmont to work directly with the IFS R&D team. From the outset, the relationship proved mutually beneficial, with Valmont’s development team getting to know how and what the IFS R&D team looked for in terms of developing IFS Applications, and IFS gained a greater appreciation for how Valmont used IFS Applications and how it helps the firm meet its business needs.

In addition to working together as teams, taking part in the EAP has enabled a much smoother upgrade path for Valmont since the organization has been able to reduce necessary modification. “In a perfect world, we would try to have an ‘out-of-the-box’ solution and IFS Applications 10 is a step closer to having that. We’ve been able to reduce our modifications by about 60 percent by going to IFS Applications 10, that’s a huge positive for us. Reducing the modifications by 60 percent saves us money for future upgrades,” notes Doug Hansen.

## ABOUT VALMONT

Valmont is a global leader, designing and manufacturing highly engineered products that support global infrastructure development and agricultural productivity. Its products for infrastructure serve highway, transportation, wireless communication, electric transmission and industrial construction and energy markets. Its irrigation equipment for large-scale agriculture improves farm productivity while conserving fresh water resources. In addition, Valmont provides coatings services that protect against corrosion and improve the service lives of steel and other metal products.

[www.valmont.com](http://www.valmont.com)

## BENEFITS

- Enhanced visibility
- Customizable screens
- Reduced modifications during upgrade
- Closer relationship with R&D

In addition to benefiting from hands-on service from IFS R&D with regards to modifications, Valmont's IFS users look forward to the have also enjoyed access to the fresh functionality of IFS Applications 10, which includes the ability to customize screen views with data from multiple sources. "Being able to pull information from multiple screens into one and make that a more efficient screen, that's the kind of thing that really excites people with IFS Applications 10," says Hansen.



"Customer satisfaction is very important to Valmont and IFS Applications helps to provide us with information that allows us to try to improve that customer satisfaction daily."

**Doug Hansen, Director of IT Application Development, Valmont**

### WHAT'S NEXT?

The ability to create custom screens with data from third parties using IFS Applications 10 has the potential to enable Valmont to minimize its reliance on multiple interfaces, which would streamline operations and also enable a smoother path to upgrades in the future. "We have found being an early adopter has been very beneficial and it's something I think we would look at in the future again," adds Hansen.



Further information, e-mail to [info@ifsworld.com](mailto:info@ifsworld.com), contact your local IFS office or visit our web site, [IFSworld.com](http://IFSworld.com)

