

# IFS APPLICATIONS™ SUPPORTS PRODUCTION AND ORDER EXECUTION IN GRUPA POWEN-WAFAPOMP SA



The implementation of IFS Applications at Grupa Powen-Wafapomp SA enables production processes to be standardized and more efficient order execution. Additionally, the solution supports the management of site infrastructure, finances, human resources and payroll.

## IT—CATALYST FOR CHANGE

Grupa Powen-Wafapomp SA is a company with over 100 years of tradition. From the very beginning, it specialized in pumps production. In the late 1990s, the company began a consolidation process to bring together a number of equity-linked companies operating in different locations. As a result of this integration, Grupa Powen-Wafapomp SA was formed in 2006.

The group's IT systems were integrated in stages. The first step focused on centralizing IT management and introducing a unified working system. When the IT management structure was in place, investment projects were focused on. A common set of collaboration tools and work improvement applications were introduced.

The last phase of the integration process was implementing the ERP system. The most important expectations of Grupa Powen-Wafapomp SA's management concerned the new work organization, standardization of processes, and high quality of data to support decision making. The ERP system was supposed to support the execution of the group's key business processes, from production through project management, maintenance management, and finances, to human resources and payroll management.

## IMPLEMENTATION OF IFS APPLICATIONS

Before implementing IFS Applications, Grupa Powen-Wafapomp SA had been using numerous independent IT solutions. Company management was looking for an ERP system that would allow key processes to be integrated within one solution and provide real-time access to data related to the company's operations. The main business goals the company wanted to achieve by implementing the ERP solution included cost reduction, as well as increasing operational efficiency and a greater degree of business agility.

The company started to look for an ERP solution provider in 2009. Following an in-depth analysis of the solutions on offer, the company decided to choose IFS. The implementation project started in 2010 and involved two production plants in Warsaw and Zabrze.

"We chose IFS Applications mainly because of its agility and its fit with the needs of our company. Also, IFS had experience of working with manufacture-to-order clients and has a global presence, a fact that also influenced our decision," Tomasz Hefcyc, COO and Board Member of Grupa Powen-Wafapomp SA says. "The main framework of operations was the process of executing orders which, due to a high diversity of our offering, as well as the need to effectively coordinate logistical and production activities at both sites, seemed to be the biggest challenge

## ABOUT GRUPA POWEN-WAFAPOMP

Grupa Powen-Wafapomp SA is the biggest Polish producer of industrial pumps. The company provides its products to customers operating in various sectors—from mining, to power, chemical, petrol, and processing industries, to companies from the water supply and sewage industries. The company offers a broad range of products, pump repairs, and spare parts, as well as complex customized products. Grupa Powen-Wafapomp SA also executes complex turnkey projects related to construction and modernization of pump infrastructure. The company's annual turnover is nearly PLN 125 million.

[www.powen.com.pl](http://www.powen.com.pl)

## BENEFITS

- Business processes standardization
- Effective manufacturing planning
- Tools for project-based orders execution
- Optimization of asset management
- Detailed cost control
- Effective warehouse management

of this implementation. A natural extension of this process in the system was the implementation of modules supporting finances, production, distribution, and maintenance, as well as human resources and payroll.”

IFS Applications supports the entire order execution cycle of Grupa Powen-Wafapomp SA, which means it controls the product from construction to servicing and maintenance, with these actions fully reflected in its financial system. The implementation also involved management of site infrastructure, finances, human resources, and payroll.

## EFFECTIVE ORDERS EXECUTION

The implementation of IFS Applications enabled the IT environment at Grupa Powen-Wafapomp SA to be fully integrated, the order execution process was standardized, stocktaking facilitated, and management of company assets was streamlined. IFS Applications supports project-based manufacturing processes, enables greater control, and forces constant optimization of the company’s business processes.



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**Tomasz Hefczyc, COO and Board Member, Grupa Powen-Wafapomp SA**

“With IFS Applications, we saw how much we were able to improve within the management of order execution processes by using a sophisticated project management solution. This is one of the largest benefits of the whole implementation,” Hefczyc says. “Implementing mechanisms for in-depth cost analysis increased our operational efficiency. At present, we have much more powerful analytic and budgeting tools at our disposal.”

It is also important to be able to create a complete product history and to gather information not only on product design, but also on all technical support-related services provided by Grupa Powen-Wafapomp SA to its clients.

## EFFECTIVE PROJECT MANAGEMENT

The functionality of the IFS Applications solution implemented at Grupa Powen-Wafapomp SA is being utilized in an increasing number of areas. The company offers comprehensive turnkey solutions, according to clients’ requirements. Sometimes, the products represent 15%–25% of the value of the contract; the remainder includes works related to engineering, installation, technology or even construction. In order to further streamline the business actions and make them smoother, specialized solutions, such as a PDM system for product data management, are integrated with the ERP system.

“We require not only efficient cost control, but also effective planning. The production planning is a very complicated process due to the fact that the company provides customized products or products in small batches, and its offering is very diversified. We focus on this aspect and plan further development in this scope. We aim at making the most of the project management capabilities provided by IFS Applications. This area is of special importance for us,” Hefczyc concludes.

## SOFTWARE

- IFS Manufacturing™
- IFS Distribution™
- IFS Projects™
- IFS Maintenance™
- IFS Financials™
- IFS Human Resources™
- IFS Payroll™

Further information, e-mail to [info@ifsworld.com](mailto:info@ifsworld.com), contact your local IFS office or visit our web site, [IFSworld.com](http://IFSworld.com)

