

# VECTOR IMPROVES OPERATIONS WITH IFS APPLICATIONS™ 8



VECTOR, a Polish telecommunications system manufacturer and integrator, has streamlined its business processes in the area of finances, manufacturing, and distribution after implementing IFS Applications™ 8.

VECTOR Sp. z o.o specializes in the design, manufacture, and integration of telecommunications solutions. Its clients include leading Polish cable operators and television broadcasters, as well as other cable TV providers in the European market. The company is also dynamically expanding in the telemetry solutions market, where its main clients are heat power companies.

“Our clients include several large enterprises that demand reliable products of the highest quality and expert service. They often require solutions tailored to their needs. To meet such requirements, we employ advanced technologies and effective quality assurance protocols,” said Arkadiusz Rozmysłowicz, member of the board of management and responsible for finances at VECTOR.

VECTOR’s operations include various types of manufacturing and engineering. Depending on clients’ needs, the company carries out low-, medium-, and high-volume batch manufacturing processes. In addition, the company has its own extensive R&D division, where new products are designed and built and then moved to the manufacturing stage. Controlling the manufacturing processes is complicated, so the enterprise systems in place need to support the entire product lifecycle, from its implementation in manufacturing, through maintenance and service, to its removal.

Sales management is equally demanding. VECTOR handles projects for large corporations, where the sales process may take anything up to two or three years, as well as small enterprises interested mostly in products available in stock.

## CHOOSING THE RIGHT SOLUTION

The functionality delivered by VECTOR’s legacy ERP system was no longer sufficient. It also lacked the agility that the company required and has proven difficult to expand. “In order to meet our clients’ growing requirements, we need advanced and flexible IT solutions. We’ve reached a point when a decision had to be made: we either upgrade our existing system or switch to a new ERP solution. Once we had a general idea of what functionality we needed, we realized that significant changes are required and that an upgrade alone would not be enough,” Rozmysłowicz explained.

After thorough analysis of various ERP vendor offers, the solution offered by IFS proved to be the most suitable. “We chose IFS because its solution was the best suited to the needs we specified during the pre-implementation analysis. It is worth mentioning that what was important for us was not only the functionality of the system, but also the implementation approach. Good understanding of our business and our needs was the reason why we chose the IFS offering rather than those of its competitors,” Rozmysłowicz said.

## ABOUT VECTOR SP. Z O.O.

Headquartered in Gdynia, VECTOR has been operating on the telecommunications market for 25 years, specializing in the design, manufacture, and integration of telecommunications and telemetry solutions. A broad portfolio of products includes solutions for cable TV and telecommunications operators, as well as for media access providers. The company has its own R&D team of over 60 employees. Around 80% of VECTOR’s products are exported to European and Asian markets.

[www.vector.pl](http://www.vector.pl)

## BENEFITS

- Process optimization
- Data centralization
- Real-time business management data access
- Accounting automation
- Improved manufacturing
- Improved procurement management
- Streamlined document flow and processing

In line with the usual implementation methodology of IFS, the project included several stages. "We spent quite a bit of time on defining the goals of this project. As a result, the implementation was efficient and went according to plan. Since then, we have made only a few modifications to the system so as not to interfere with its integrity," said Tomasz Wasiluk, project manager at VECTOR responsible for the implementation of IFS Applications™.

IFS Applications™ has been implemented in 2014 in the area of finances, manufacturing, and distribution. In the second phase, modules for human resources and payroll management have been implemented. The solution has also been implemented at the VECTOR Group subsidiaries. IFS Applications™ is currently being used by 366 VECTOR employees.

## HIGHER EFFICIENCY, LOWER COSTS

Implementation of IFS Applications™ enabled business processes to be optimized. The system provides quick access to all information on key areas of company's operations and enables faster decision-making. It also allows for effective cost management. Quick and easy access to information means faster and better business decisions. "As a result we have increased our competitive edge on the market," said Wasiluk.

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Several processes related to finances and accounting have been automated to increase efficiency and reduce the risk of human error. Key benefits in this area include faster accounting and document flow as well as improved reporting. Purchases and cost planning are now also more efficient.

Improvements in manufacturing include higher data availability, quicker reporting and order reconciliation, as well as more efficient production planning. "We've also seen improvements in sales planning and current asset management. Moreover, IFS Applications™ has helped us streamline document processing across the company," said Wasiluk.



## SOFTWARE

- IFS Financials™
- IFS Manufacturing™
- IFS Distribution™
- IFS Human Resources™
- IFS Payroll™
- IFS Document Management™

Further information, e-mail to [info@ifsworld.com](mailto:info@ifsworld.com), contact your local IFS office or visit our web site, [IFSworld.com](http://IFSworld.com)

