A CONSULTANT'S GUIDE TO IFS ENTERPRISE SOFTWARE

IFS provides enterprise-wide software solutions to companies that manufacture, construct, maintain or service products or assets. We thrive in complex environments and with businesses that strive to be agile.

Unlike legacy or monolithic software solutions that commit you to an often burdensome solution in an attempt to automate business processes, IFS takes a refreshing approach, understanding that software needs to be more flexible in order to truly meet real-time business needs. Through a combination of profound industry experience, the concept of partnership with our customers, a seamlessly integrated user experience, and scalable applications, IFS automates and optimizes business processes to help organizations become proactively agile and competitive in their market.

IFS: ENABLING TRANSFORMATIVE BUSINESS AGILITY

We believe the most agile businesses are those that can spot issues and opportunities as soon as-or before-they arise, and take appropriate action. Our approach and our software are built to empower this.

- One reason we can deliver faster time to value and greater enterprise agility than our competition is due to our continued focus on a select number of industries and core business processes.
- The products we offer complement each other to give each of our customers an optimal solution to solve true business pain points, and our customers' maintenance dollars go directly into future R&D for the solution they are using themselves.
- We provide products that can grow and flex with our customers, thanks to feature rich functionality, end-to-end capabilities, an intuitive user experience and agile modularization.
- That doesn't mean we aren't well known in enterprise software! With hundreds of customers in North America alone, and over one million users worldwide, IFS is recognized globally by industry analysts such as Gartner* and ARC Advisory Group. Our solutions are often sold to Fortune 500 companies, government agencies, and other organizations that view their implementations as competitive advantages, and therefore ask to remain anonymous in order to take full advantage of their investment.
- We have a continuously growing partner ecosystem that includes some of the largest system integrators in the world who are fully trained to implement IFS solutions readily. Additionally, with incredible employee tenure and a large global footprint (of more than 3,500 employees worldwide), we have the capabilities to take customers' projects live, on time and on budget with our own direct resources unlike many others in our space.

You may access the full complimentary Gartner research that names IFS at: www.ifsworld.com/en/news/industry-analyst-research/

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WHAT MAKES US DIFFERENT?

FUTURE PROOF

Our solutions grow and adapt with your organization. Not only does our modular offering (and pricing structure) allow organizations to purchase what they need for the "now" and add on based on future growth but our R&D teams work closely with customers to ensure that product updates include the latest functionality needed to continue to keep a competitive edge.

- Flexible APIs for changing technological landscape (easy to adopt IoT, etc.)

- Innovative R&D functions and investment (IFS Labs)

- Modular approach for customizable solution

INNOVATION

We provide software that addresses the business pain points of today with the flexibility and technical capabilities to also anticipate what's next. From the latest business intelligence to trends like wearables, drones and IoT sensors, IFS not only vets what's coming but also includes it in roadmaps and development to ensure our technology is constantly ahead of the curve.

- IFS Labs (part of IFS R&D) tests tomorrow's technologies in conjunction with IFS software solutions

- Our acquisition and partner strategy evaluates the most forward thinking technology players in our space

USER EXPERIENCE

IFS empowers its software users by providing an effective, efficient and intuitive interface that is easy to learn, use, and configure. Flexible configuration capabilities give users the power to shape the interface to fit professional needs and preferences.

- Available on all major technology platforms, on-premise or in the cloud, and mobile enabled, a user benefits from a seamless experience no matter where they are operating from.

- Software can be functional and beautiful and ours is both. Engaging colorful screens, built in training, and user specific views make work easy and visibility totally accessible.

END-TO-END BUSINESS AUTOMATION

Our software is built with end-to-end automation and optimization in mind. IFS Applications handles four core processes; service and asset management, manufacturing, projects and supply chain management. Our fully integrated business suites address industry-specific business processes and their pain points with flexible functionality to address NEEDED business versatility.

- Supports multiple languages, currencies, units of measurement and more

- Comprehensive support for multiple modes and business processes to easily allow different business units and divisions effective access to the same solution

PARTNERSHIP

IFS takes a collaborative approach to solving businesses problems from product development through implementation and beyond. Our solutions are developed and enhanced in-house and sold and implemented with direct experience. Using this approach, we provide not just a solution but the culture, knowledge and expertise that come with it.

- We have one of the highest employee tenures in the industry (average of 12 years)

- We consider our relationship with customers a true partnership from customer-led advisory councils and focus groups to customer satisfactions surveys and customer-centric events and training

SCALABILITY AND RESPONSE TO GROWTH

Our software solutions provide agile infrastructure the organizations can grow on-providing them with a solution that will not one day become legacy or monolithic but rather the opposite. It IS a true competitive edge.

- Enhancing flexibility by easily adapting and automating new business structures, flows and processes as things change in your business and industry

- Providing real-time visibility and better forecasting with the most accurate data and reporting functionality

LEARN MORE

To find out more about how IFS works with consultants, please visit **IFSworld.com**