

IFS IMPLEMENTATION METHODOLOGY™

ACCELERATING BUSINESS VALUE



EXECUTIVE SUMMARY

IFS Implementation Methodology™ helps organizations implement IFS software rollout on time and on budget within a framework designed to meet specific industry and business needs.

Software implementations pose challenges across the board, particularly when they impact mission-critical business functions. Projects need to be planned carefully to align with core business processes in order to minimize impact during implementation and ensure smooth system transitions.

Success hinges on establishing a clear scope at the outset. In addition, stakeholders need to be brought on board early in the process, and expectations around costs, timings and deliverables need to be managed.

Transparent monitoring systems need to be in place to report on progress, and users need training well before the new software goes live. All of this requires careful planning.

IFS Implementation Methodology provides a solid framework to help you achieve your software implementation goals. Our methodology combines best-practice project management principles with focused industry-specific expertise to ensure that your software rollout is tailored to your requirements, runs smoothly and delivers on your business objectives.

IFS IMPLEMENTATION METHODOLOGY AT A GLANCE



Clear scope visualization from the start accelerates the project



Early-stage prototyping ensures clear understanding of the solution



Step-by-step approach to building the complete solution ensures quality and reduces risk



Clear deliverables for detailed control of project progress

“Looking back on the rapid implementation of IFS Applications, we feel confident that we will see an equally rapid return on our investment, both through a reduction in redundant data sources and through increased user efficiency.”

PÄIVI REDIG | CIO, RUSTA, SWEDEN

IMPLEMENT IFS SOFTWARE ON-TIME AND ON-BUDGET, WITH CONTROL AND TRANSPARENCY

COMPLEX PROJECTS DEMAND CAREFUL PLANNING

Businesses today operate in challenging, multifaceted environments. Companies need to be able to navigate rapid change in complex markets that are being transformed by new digital technologies and approaches. Add to that globalization, servitization, regulatory compliance, new competitive pressures, and higher expectations around customer interaction, and the need for business agility is clear.

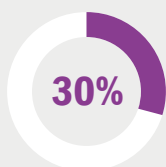
To remain competitive, the software you implement needs to deliver real value within a fast-evolving industry with highly specific dynamics. For your organization, this might mean being able to navigate and adhere to new legislation, cut staff time and costs around field support and maintenance, or add new capabilities around technologies like the Internet of Things.

When it comes to business-critical systems, implementation needs to be managed carefully to avoid the potential for negative impact like delays and unmet expectations. Implementation these days is about more than assembling technology components that perform granular tasks. The entire organization needs to be considered so that the process can be managed fluidly to minimize impact on ongoing operations and quickly realize business value.

ENTERPRISE SOFTWARE IMPLEMENTATION COMPLEXITY IN FOCUS

The Standish Group published a report about IT project success rates that highlights the complexity of the process. It reported that between 2011 and 2015 less than a third of IT projects reported unqualified success and the larger and more complex the implementation, the lower the success rate. This indicates a clear need for a managed approach to project set-up and execution in order to mitigate risk.

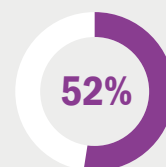
It reported that between 2011 and 2015:



Only 30% of IT projects reported unqualified success



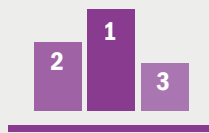
The larger and more complex the implementation, the lower the success rate



Over half of projects were challenged during delivery

A BLUEPRINT FOR SUCCESS

IFS Implementation Methodology has been designed to help businesses carry out successful enterprise software implementations. Based on our in-depth industry expertise, we have created a methodology that is architected to rapidly identify and prioritize your organization's specific challenges. We then develop a clear upfront scope, implementation baseline and prototype that are suited to your business.



MEETING THE BIG IMPLEMENTATION CHALLENGES

IFS Implementation Methodology helps you address the core challenges commonly encountered in enterprise software implementation. These include:

SOLUTION REQUIREMENTS AND MISMATCH

We help prevent the rework that often results when functional requirements aren't clearly defined by visualizing how the requirements fit the solution

COST OVER-RUNS AND LATE DELIVERY

We mitigate these risks, which are commonly the result of a lack of scope control, by ensuring that scope and resource requirements are defined at the beginning of the project

POOR END-USER ADOPTION

We ensure that user training and internal resource requirements are agreed from the outset to increase the internal adoption rate and organizational understanding of the new application



IFS IMPLEMENTATION METHODOLOGY FOCUS

Our methodology is based around years of experience of successfully implementing large-scale mission-critical enterprise software solutions for our clients. When you work with us, you can expect:

IN-DEPTH INDUSTRY EXPERTISE

Our approach is built around our applied industry insight and experience in supporting businesses in some of the world's most complex environments

CONTINUOUS IMPROVEMENT

As industries and technologies change, we evolve our approach to stay ahead of market trends and apply learning from every implementation we complete

INDUSTRY BEST PRACTICE

Our methodology is based around proven industry standards such as the Project Management Institute's (PMI) Project Management Body of Knowledge (PMBOK) and then tailored to your needs

"The IFS team is very knowledgeable and the ability to deliver the system in a short timeframe is a testament to the capability and power of IFS Applications and the team."

Stephen Arndt | General Manager, Pindan Asset Management, Australia

IFS IMPLEMENTATION METHODOLOGY IN ACTION

Our methodology follows a process that defines and delivers fast and consistent customer-specific solutions.

The methodology is managed within the PMI PMBOK framework, which includes risk management and progress tracking to ensure the project runs according to plan. Key milestones are adhered to and stakeholders are kept informed throughout the project.

We use IFS Scope Tool™ to create a visual representation of how your requirements fit into the IFS standard application. Establishing a firm scope allows us to accelerate the project by ensuring a common understanding is reached at an early stage. The scope is then confirmed by both parties through prototyping.

Using our industry templates as a starting point, a working prototype is created to confirm the scope definition and the design for the full solution. This step illustrates that the agreed scope satisfies your process needs and how the future solution will fulfill your business requirements. Once the scope is verified, set-up and configuration commence based on the prototype definition. The entire process is designed to confirm your solution, ensure that it meets your requirements, and works effectively in the real world.

PLATFORM FOR GROWTH

Enterprise software implementation doesn't end when projects go live. In many cases, once the first phase is complete, businesses will roll out their solutions to other territories or augment the solution with additional functionality.

Our methodology allows organizations to quickly and confidently tackle new challenges and emerging opportunities, putting them in control of what's next for their business. Businesses that employ IFS Implementation Methodology are left with a clear roll-out template and highly re-usable project documentation, which makes it easier to deploy similar solutions to other countries and sites, and simplifies the cost-effective rollout of new modules and configurations. Overall, this means that solutions are more efficient to manage over the long term.

IFS Implementation Methodology gives you the tools and processes you need to reduce risk, speed up time to market and create a platform for future growth.

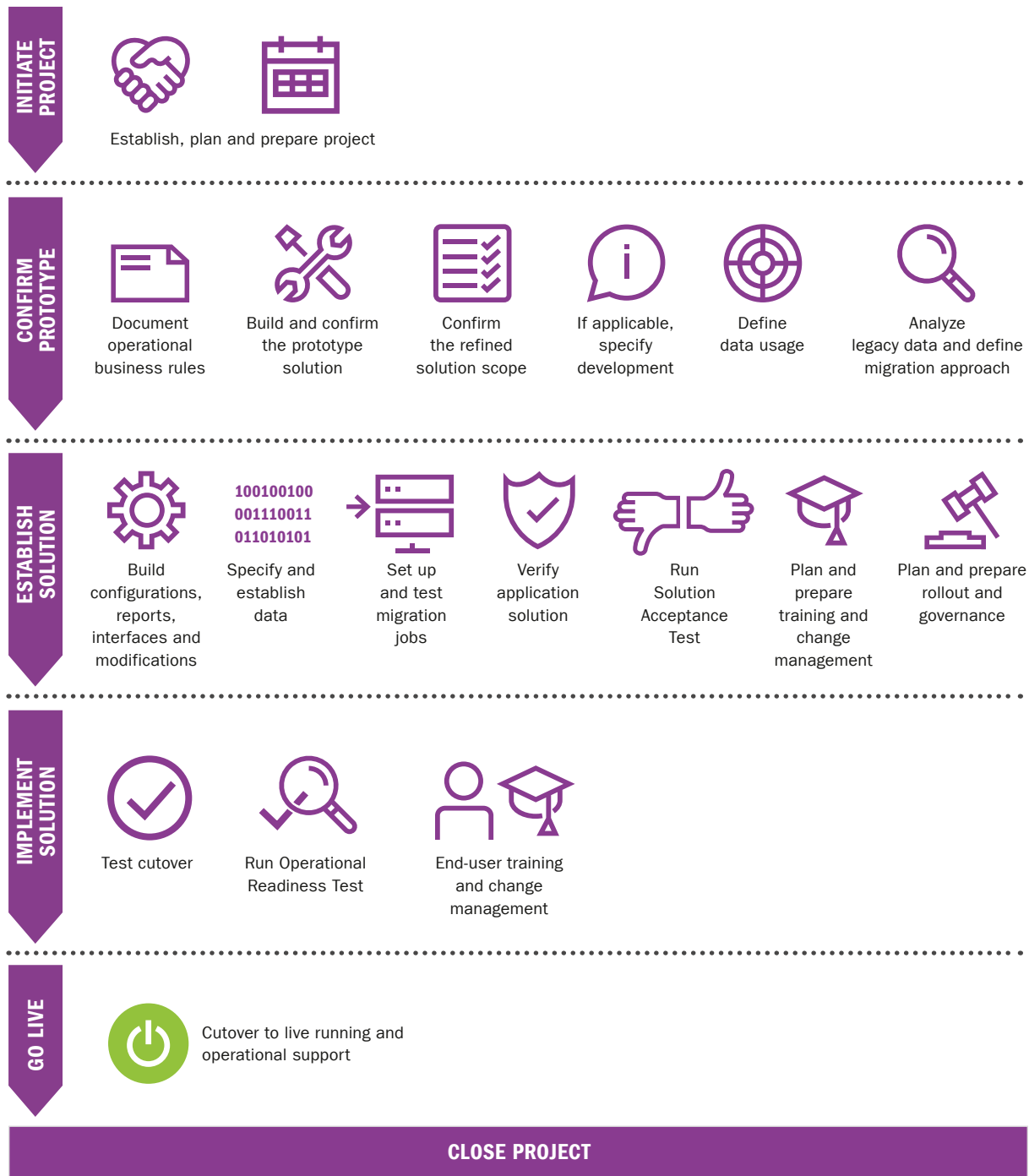
“Implementing ERP systems can be a difficult process with many associated risks. The IFS team helped us address these risks and positioned us for a successful implementation. It is not only important to take the appropriate steps when selecting ERP solution, but also to have an unbiased partner you trust to help guide you through the process. I highly recommend IFS as a trusted partner for all ERP implementation projects.”

MD Shahidul Islam | Group Chief Financial Officer, Rangs Limited, Bangladesh

“One of the key success factors was involving IFS consultants in our integrated project team. There is no ‘us’ or ‘them’; we are all part of the same team. The IFS consultants are really focused on getting to know us as a company and understanding our business. They take responsibility and are committed to the result. They are a natural partner to us.”

Arjen Hoefkens | IT Manager at Heerema Fabrication Group, Netherlands

IFS IMPLEMENTATION METHODOLOGY



IFS HELPS

PREPARE FOR WHAT'S NEXT

The most successful enterprises know how to adapt to, and embrace, what's next in their market. IFS Applications™, IFS Field Service Management™, IFS Enterprise Operational Intelligence™ and IFS Maintainix help make our customers' businesses so agile they can view what's next not as a threat to be managed but an opportunity to be seized.

IFS SOLUTIONS:

- Are built on industry standards, so you aren't locked into a proprietary technology
- Have a modular architecture so you can quickly add, adapt, scale and integrate as you need to
- Are so user-friendly you will be using the rich functionality in no time
- Offer you greater visibility into your business to spot what's next early
- Give you greater knowledge of how your business needs to adapt
- Provide greater flexibility to take the necessary action to make change happen

To find out more, visit [IFSworld.com](https://www.ifs-world.com) or contact your local IFS representative.

ABOUT IFS

IFS develops and delivers enterprise software for customers around the world who manufacture and distribute goods, maintain assets, and manage service-focused operations. The industry expertise of our people and solutions, together with commitment to our customers, has made us a recognized leader and the most recommended supplier in our sector. Our team of 3,500 employees supports more than one million users worldwide from a network of local offices and through our growing ecosystem of partners.

For more information about IFS, visit IFSworld.com

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